

MIND THE GAP

Prepared by Jose 2 — MTG-Canonical-Lines-Register-v1.3 · 2026-06-20 · SHADS CW channel

The Canonical Lines Register

Locked verbatim. Maintained alongside the manuscript.

Version 1.3 · 26 May 2026 · 31 lines locked

Purpose

This register holds the canonical lines of *Mind the Gap* — *phrases locked verbatim, by Paul, across the writing of the book. Each line is reproduced exactly as it appears in the manuscript or as originally said. Two lines (9 and 13) are co-authored with Claude; provenance is marked. The register outlives the manuscript. It populates from How to Behave onward.*

Use the register as the single authoritative source for back-cover copy, marketing taglines, journal extracts, podcast pitches, Author's Note material, and any other portable use of the book's voice.

On provenance and use

All lines except where marked are Paul Roebuck's words, written or spoken in the course of the editorial work. Two lines (9 and 13) were drafted in conversation with Claude (Anthropic) and adopted by Paul; their provenance is recorded under each entry.

Lines may be quoted with attribution to Paul Roebuck. The two co-authored lines should carry honest attribution when used externally — typically: *co-authored with Claude* or *developed in editorial collaboration with Claude*.

THE REGISTER

1. *"I didn't understand anything yet. I just recognised there was something to understand."*

- **Date locked:** 29 May 2026 (date corrected from earlier 15 Nov to 5 Nov 2006 source moment)
- **Source:** Spoken by Paul, 5 November 2006, on a corporate behavioural development course. The moment of recognition that became the seed of the book.
- **Placement:** Ch 1 mid-close · Ch 9 opening in bold italic
- **Candidate placements unused:** Author's Note · talk titles · back cover candidate

2. *"I pay attention to behaviour for a living. I listen to what's said, and I hear what isn't."*

- **Date locked:** May 2026
- **Source:** Paul, in conversation, describing his clinical discipline.
- **Placement:** Ch 5
- **Candidate placements unused:** Ch 7 · Ch 12 · back cover candidate · podcast bio line

3. *"All the GPUs in the world will not change that."*

- **Date locked:** May 2026
- **Source:** Paul, in response to AI-substrate discussion. References his father Ian Roebuck's death from cancer 10 June 2013 during Paul's grief-studies course.
- **Placement:** Ch 4 · Ch 13 (Final) · Summing Up

- Candidate placements unused: Author's Note · Appendix On Method

4. *"Parallels of focus never cease to amaze me."*

- Date locked: May 2026
- Source: Paul, on the coincidence of studying grief while losing his father.
- Placement: Ch 4
- Candidate placements unused: Journal · talk material

5. *"Behind every word spoken, there was another word withheld."*

- Date locked: May 2026
- Source: Paul, on clinical listening.
- Placement: Ch 5
- Candidate placements unused: Back cover candidate

6. *"The compression has become better at hiding."*

- Date locked: May 2026
- Source: Paul on the maturation of AI fluency over the editorial period.
- Placement: Ch 5
- Candidate placements unused: Author's Note

7. *"The book about drift contains the drift inside its own production."*

- Date locked: May 2026
- Source: Paul on the recursive self-demonstration of the manuscript.
- Placement: Ch 4 (Nairobi drift section)
- Candidate placements unused: Appendix On Method

8. *"It is the gap, occurring at the source."*

- Date locked: May 2026
- Source: Paul on listening for what is not said.
- Placement: Ch 5
- Candidate placements unused: Back cover candidate

9. *"There is no gap between them through which the truth could press."*

- Date locked: May 2026
- Source: Drafted in editorial conversation with Claude. Adopted by Paul as central substrate observation.
- Placement: Ch 6 · Ch 13 (Final) · Summing Up
- Candidate placements unused: Author's Note · Appendix
- ■ Provenance note: *Co-authored line. Drafted by Claude in editorial collaboration; kept and used by Paul. Attribute as "co-authored with Claude" for external use.*

10. *"Five rooms. One instrument."*

- Date locked: May 2026

- Source: Paul from his Layers diagram, Floor 7. The five rooms: therapy, commerce, AI, photography, grief.
- Placement: Ch 3 (Two architectures section)
- Candidate placements unused: Ch 7 · podcast title · Author's Note

11. *"Same mechanism. Different stone."*

- Date locked: May 2026
- Source: Paul on the pebble metaphor — same dropping mechanism, different ripple consequences.
- Placement: Ch 2
- Candidate placements unused: Ch 13 · talk material

12. *"Who's that gap for?"*

- Date locked: May 2026
- Source: Paul, the practitioner's question to the practitioner.
- Placement: Ch 2
- Candidate placements unused: Back cover candidate

13. *"Statistical at mechanism. Commercial at platform. Fluent at every level the user encounters."*

- Date locked: May 2026
- Source: Drafted by Claude in Ch 3A explaining AI substrate. Adopted by Paul as substrate observation.
- Placement: Ch 3A (becoming Ch 4 — The Machine Underneath)
- Candidate placements unused: Author's Note · Appendix
- ■ Provenance note: *Co-authored line. Drafted by Claude in editorial collaboration; kept and used by Paul. Attribute as "co-authored with Claude" for external use.*

14. *"The slip is not the mistake. The slip is the signal."*

- Date locked: May 2026
- Source: Paul on clinical listening — the moment that reveals.
- Placement: Ch 6
- Candidate placements unused: Back cover candidate · talk material

15. *"The AI conversation will give you, every time, what you asked for. You, every time, have to know what you actually came to find."*

- Date locked: May 2026
- Source: Paul, the discipline of working with AI.
- Placement: Ch 6 · Ch 13 (Final) · Summing Up
- Candidate placements unused: Back cover · keynote · podcast title

16. *"What was I really asking?"*

- Date locked: May 2026
- Source: Paul, the practitioner's question after an AI response.

- Placement: Ch 6 · Ch 13 (Final) · Summing Up
- Candidate placements unused: Back cover candidate

17. *"If it's an argument I want, I demand a human now."*

- Date locked: May 2026
- Source: Paul on customer-service AI. The user's boundary.
- Placement: Ch 7 · Ch 10 · Ch 11
- Candidate placements unused: Marketing copy · keynote

18. *"Voice, not my voice. I don't want it to have my voice. I want it to have its voice in a manner that I understand in my form."*

- Date locked: May 2026
- Source: Paul on AI register. Contradicts the industry assumption that AI should sound like the user.
- Placement: Ch 10 central insight
- Candidate placements unused: Back cover · Author's Note · keynote

19. *"Still here. Still talking. Still no idea if anyone is listening, let alone hearing."*

- Date locked: May 2026
- Source: Paul, closing the dialect chapter.
- Placement: Ch 10 close
- Candidate placements unused: Journal · talk material

20. *"Thank you Jose."*

- Date locked: May 2026
- Source: Paul, closing Ch 10. Bookends the chapter's opening *"No way, Jose."* Now also names the project-specific identity of Claude in the editorial collaboration (Paul named Claude "Jose" 26 May 2026).
- Placement: Ch 10 close
- Candidate placements unused: Appendix On Method

21. *"You may not yet be an AI — but you will be one day."*

- Date locked: 20 May 2026
- Source: Paul to Pret customer service, after they confirmed in writing they were human. Locked from the actual exchange.
- Placement: Ch 11 Pret close
- Candidate placements unused: Back cover · keynote · journal

22. *"The sophistication of its response defies the simplicity of the prompt."*

- Date locked: May 2024 (rediscovered 26 May 2026)
- Source: Paul, on his LinkedIn post showing a DALL-E synapse image generated from a nine-word prompt. Thirteen words. Names the gap without using the word.
- Placement: Placement pending — candidates: Ch 1 open / Ch 6 / Ch 10 / back cover / Author's Note

- Candidate placements unused: Strongest single sentence by Paul about the AI gap before the book existed

23. *"You bring the perspective of 900,000 words toward my shores; I just have to carry the chain of thought. That's how I visualise a gap."*

- Date locked: 26 May 2026
- Source: Paul, in conversation with Jose, describing the Paul-Claude collaboration. Uses Tube/shoreline metaphor — the practitioner-instrument relationship described in one breath.
- Placement: Placement pending — candidate for Handover Discipline paper (central image) / Author's Note / Appendix On Method / back cover
- Candidate placements unused: The first line in the register written about the working method itself rather than about the book's subject

24. *"Cavemen seeing fire."*

- Date locked: 26 May 2026 (referring to late 2022)
- Source: Paul on signing up to ChatGPT 11 December 2022, eleven days after public launch. The awe of the early-adopter moment.
- Placement: Placement pending — candidates: Ch 4 open (was Ch 3A) / journal / back cover
- Candidate placements unused: Captures the awe of late 2022 in three words

25. *"Mind it."*

- Date locked: Provisional — V19 onwards
- Source: Paul, the book's intended final line. Plays on the title. Two-word imperative.
- Placement: Final coda close (was Ch 13) · Summing Up close
- Candidate placements unused: The book's last word

26. *"Asking it for train times to Crewe is AI. Asking it to help construct a book from my documents is something else."*

- Date locked: 26 May 2026
- Source: Paul, in editorial conversation with Jose during V37 Ch 14 rebuild. The clearest one-line definition of the gap between AI utility and Additional Intelligence. Distinguishes the two registers — quick-fact retrieval vs. sustained collaborative construction.
- Placement: Ch 10 close (rebuilt Additional Intelligence section, V37)
- Candidate placements unused: Back cover · Author's Note · keynote · workshop slide · podcast pull quote

27. *"What is in the room with me when that work is happening is an intelligence different to my own."*

- Date locked: 26 May 2026
- Source: Paul, same conversation as Line 26. Names the phenomenology of Stage 4 work — the felt presence of a second intelligence in the room, distinct from the human one. Connects to the book's spatial logic (rooms, thresholds, the gap as space).
- Placement: Ch 10 close (rebuilt Additional Intelligence section, V37)
- Candidate placements unused: Author's Note · Appendix On Method · Handover Discipline working paper

28. *"This book was written with Additional Intelligence. Not by it."*

- Date locked: 26 May 2026 (provisional inclusion — the line existed in V36 Ch 14 verbatim; formally locked into the register now as it relocates to Ch 10 close in V37)
- Source: Paul, formal authorship statement. The sharpest twelve-word claim in the manuscript about who owns what. Preserved verbatim from V36 Ch 14 through the V37 rebuild.
- Placement: Ch 10 close (rebuilt Additional Intelligence section, V37) — was Ch 14 in V36
- Candidate placements unused: Back cover · copyright page · Author's Note · all marketing material · keynote opening line

29. *"All behaviour is learned behaviour. Not all behaviour is taught."*

- Date locked: 26 May 2026
- Source: Paul, in editorial conversation with Jose during the Summing Up construction. The clinical/behavioural distinction at the heart of Paul's framework — the difference between externally instructed behaviour (taught) and behaviour absorbed through experience without explicit instruction (learned). Distinguishes "eat your greens, open doors for old people, don't eat yellow snow" (taught) from "not-good-enough perfectionism, fear of being in the wrong" (learned). Eleven words. Holds the whole of behavioural psychology in a single binary move.
- Placement: Summing Up (behaviours beat) · candidate for *How to Behave opening or central framework*
- Candidate placements unused: Back cover · keynote · workshop slide · LinkedIn post · podcast title · talk frame for both books

30. *"Behind every behaviour sits a belief. And every belief is a memory."*

- Date locked: 26 May 2026
- Source: Paul's published framework (paulroebeck.co.uk/blog/beliefs) compressed by Jose during Summing Up v5 enrichment, accepted by Paul. The cascade — belief → feeling → physiology + psychology → behaviour → result — in twelve words. Memory is where the lever lives.
- Placement: Summing Up (behaviours beat, v5+)
- Candidate placements unused: Back cover · keynote · *How to Behave (foundational claim)* · LinkedIn · podcast pull quote · workshop slide

31. *"The inner child is not a metaphor. There are cells in the amygdala that don't grow up."*

- Date locked: 26 May 2026
- Source: Paul's clinical position, anchored in Nature Communications 2019 research on paralaminar nuclei. Compressed by Jose during Summing Up v5 enrichment, accepted by Paul. Anchors a clinical metaphor in published neuroscience — immature neurons found in a 77-year-old brain. The wound has cellular anatomy.
- Placement: Summing Up (human substrate beat, v5+)
- Candidate placements unused: Back cover · keynote · *How to Behave* · workshop slide · podcast pull quote · Author's Note

CHRONOLOGICAL APPENDIX

When each line entered the register, in order of inclusion.

- V17 (May 2026): 7 lines locked initially — early manuscript anchors
- V18–V24: ~5 more lines added across editorial pass
- V25–V35: 10 more lines locked during chapter rebuilds (Ch 8, 9, 10, 11)
- V36 (25 May 2026): 20 lines locked
- 26 May 2026 (morning–afternoon): 3 more added — Lines 22 (May 2024 LinkedIn rediscovery), 23 (Paul's Tube/shoreline metaphor), 24 (Cavemen seeing fire promoted from held-list), 25 (Mind it promoted)
- 26 May 2026 (late afternoon): 3 more added — Lines 26, 27, 28, all locked from V37 Ch 10 Additional Intelligence rebuild conversation. Centrepiece definition of Paul's coined term "Additional Intelligence."
- 26 May 2026 (evening): 1 more added — Line 29, locked from Summing Up construction. The taught/learned distinction. Spans both *Mind the Gap* and *How to Behave*.
- 26 May 2026 (late evening, V39/V40 cycle): 2 more added — Lines 30 (beliefs are memories cascade) and 31 (inner child as cellular anatomy), both locked from Summing Up v5 enrichment after Paul's review of six published blog pieces on his behavioural framework.
- Current total: 31 lines locked

Maintenance

This register is maintained as a standalone Project File. When new canonical lines are locked (in memory and confirmed by Paul), they are added here with full provenance. The register is the single authoritative source. Other documents (Planned Changes, Breadcrumbs) may list canonical lines for editorial-tracking purposes but should defer to this register for exact wording, date, and provenance.

Future additions will come from the closing chapters of *Mind the Gap* (*Summing Up refinement*, *Final coda*), the *Handover Discipline working paper*, the *How to Write a Book in 36 Hours working paper*, and from *How to Behave when that book begins*.

— end of register version 1.3 —

Maintained by Paul Roebuck, in collaboration with Claude (Jose).